

Seminar in International Economics **26 November 2015**

The trade and demand nexus: Do global value chains matter?

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The trade and demand nexus: Do global value chains matter?

WORK IN PROGRESS...

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wiiw Seminar in International Economics
26 November 2015

Overview

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| 1 | Motivation |
| 2 | Literature |
| 3 | Empirical set-up |
| 4 | Results |
| 5 | Concluding remarks |

Overview

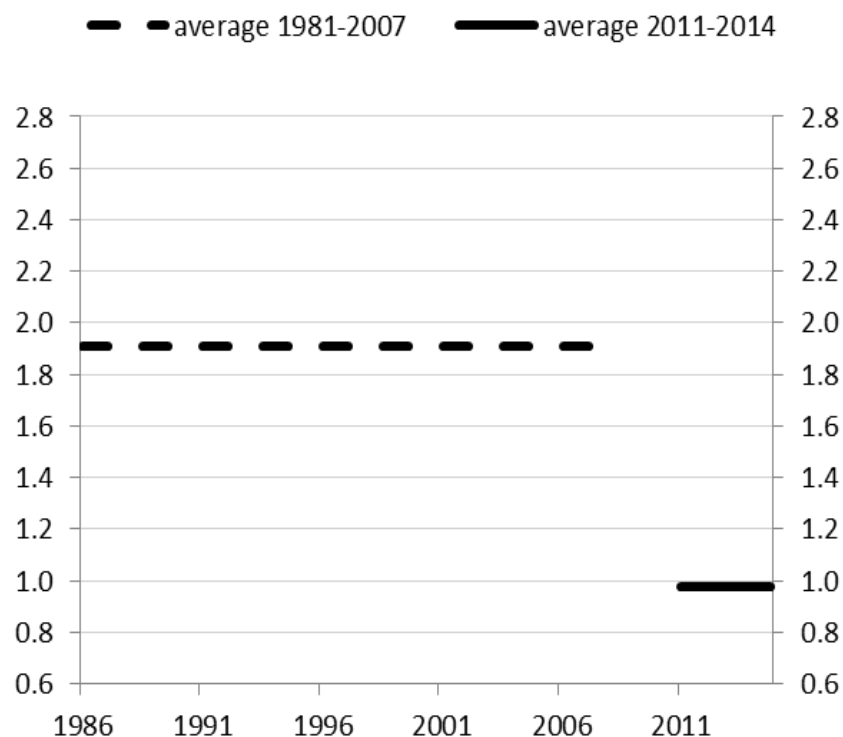
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Motivation

Puzzle 1: Trade grew consistently faster than GDP.

Puzzle 2: The trade-GDP ratio declined.

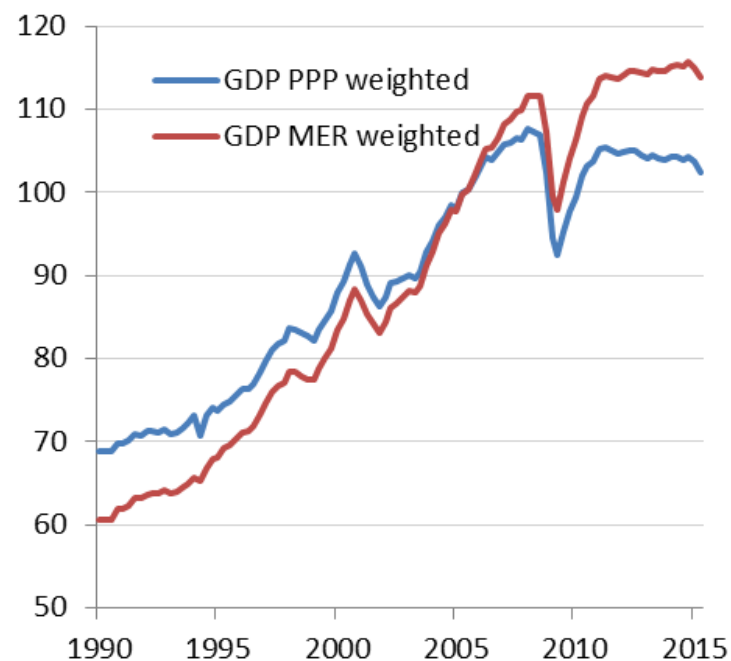
Global import growth relative to GDP growth (in PPP)



Source: ECB staff calculations.

Global trade relative to GDP

(ratio of world imports to world GDP, index 2005 = 100)



Source: National data.

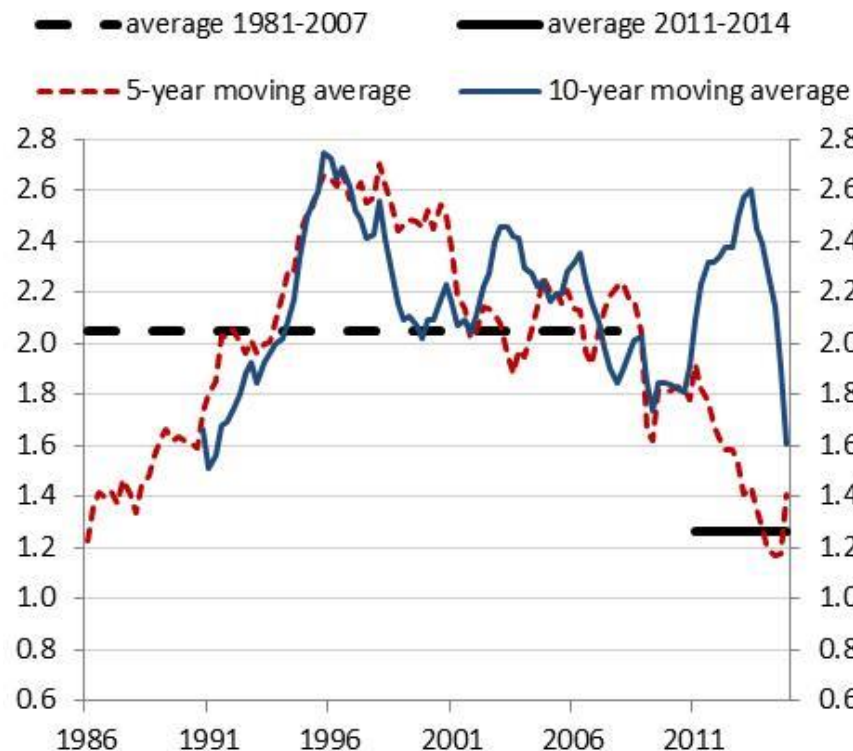
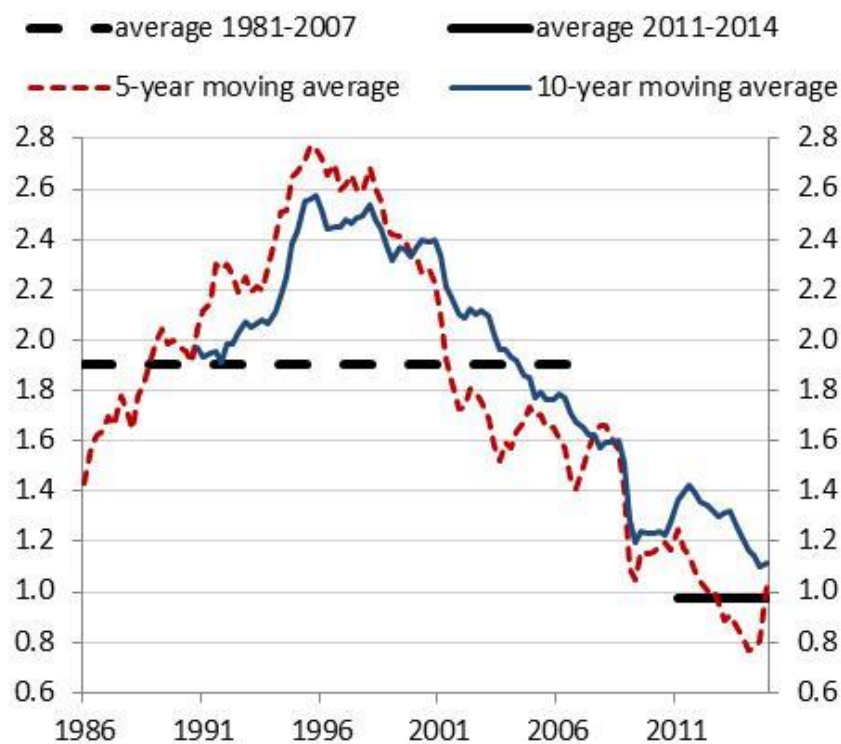
Notes: The last observation refers to 2015Q2.

Motivation

Puzzle 1: Trade grew consistently faster than GDP.

Puzzle 2: The trade-GDP ratio declined since the mid-90s.

Ratio of global import growth to GDP growth
(in PPP) (in USD)



Source: ECB staff calculations.

Ratios of global import to GDP growth


| Sample period | Ratio ¹ | Trade variable | Output variable |
|---------------|--------------------|-------------------------------|--------------------------|
| 1981Q1-2007Q4 | 1.9 | Imports of goods and services | GDP (PPP) |
| 2011Q3-2015Q2 | 0.8 | | |
| 1981Q1-2007Q4 | 2.1 | Imports of goods and services | GDP (MER) |
| 2011Q3-2015Q2 | 1.1 | | |
| 1951-2007 | 1.6 | Merchandise exports | Merchandise production |
| 1981-2007 | 2.0 | | |
| 2011-2014 | 1.4 | | |
| 1951-2007 | 1.6 | Manufacturing exports | Manufacturing production |
| 1981-2007 | 2.1 | | |
| 2011-2014 | 1.5 | | |

- Trade weak relative to GDP across various sectors and aggregation methods.
- Decline in trade growth geographically broad based

Sources: WTO, national data, Haver and IMF.

¹ Imports and GDP: quarterly data; exports and production, annual data.

Motivation

- **Standard trade models failed to explain changes in trade-GDP growth ratio**
- **Reasons for these changes are unknown, cyclical or structural?** 
- **This paper analyses the role of GVCs in this context (= possible structural reason).**
- **We include indicators for the participation in GVCs in a standard import demand equation.**
- **Alternatively, one could analyse differences between gross and value added trade.**

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- **Yi (2001):**
 - Falling trade barriers too weak and too early to explain high trade growth, but vertical specialisation can explain the puzzle
- **Eaton, Kortum & Romalis (2011):**
 - During the crisis, spending shifted away from durable goods → composition effect hypothesis
- **Alessandria, Kaboski & Midrigan (2010); Altomonte, di Mauro, Ottaviano, Rungi & Vicard (2012); Bems, Johnson & Yi (2012):**
 - Disproportionally large inventories in GVC trade, higher sensitivity of trade to foreign income shocks, bullwhip effect → supply chain effect hypothesis
- **Constantinescu, Mattoo & Ruta (2015):**
 - decline in trade-GDP ratio started long before the crisis, thus reflecting longer term structural reasons
- **Ollivaud & Schwellnus (2015):**
 - No decline in the ratio with correct GDP measurement and treatment of intra-EU flows, thus weak global demand is responsible

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Import demand function

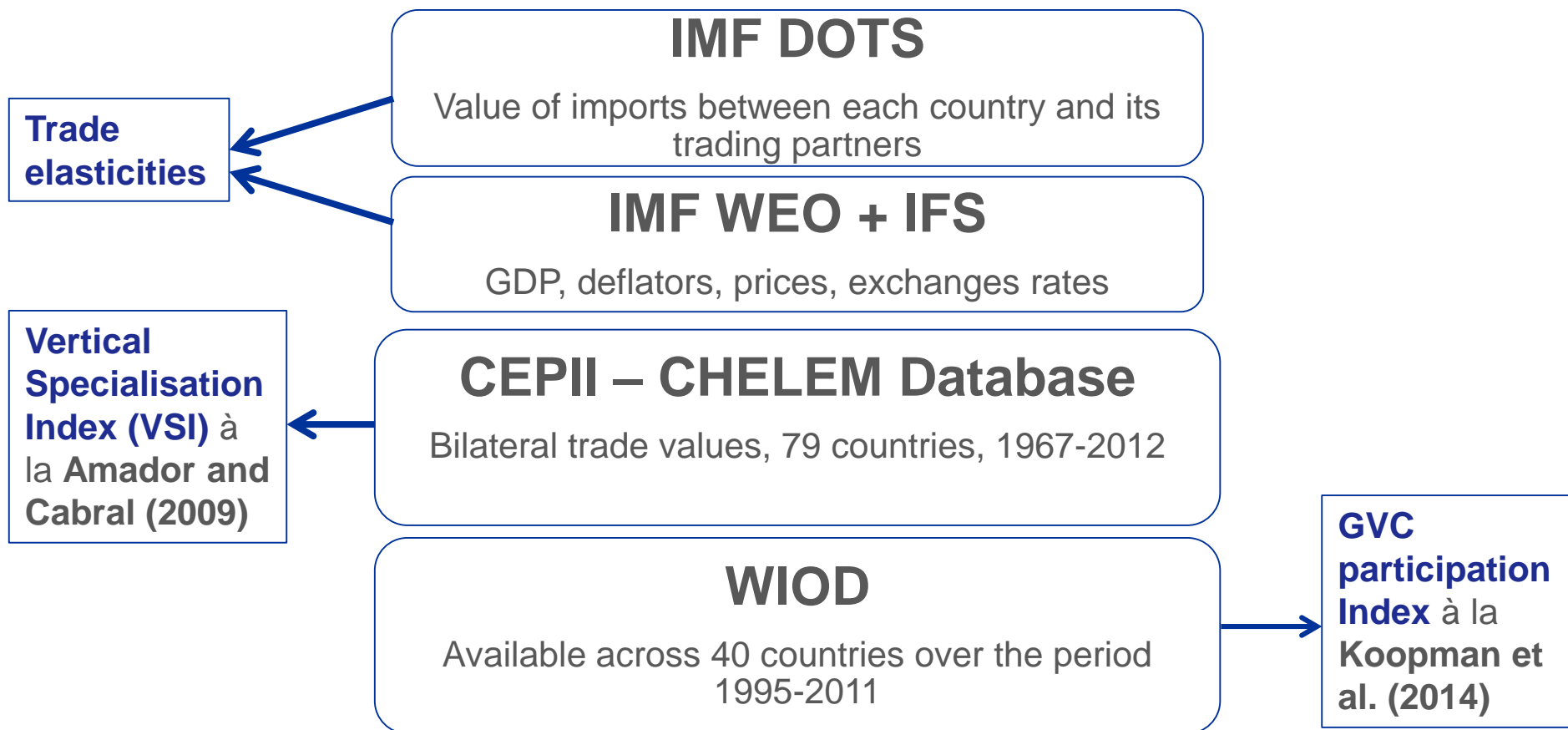
$$\ln(M_{ijt}) = \alpha_{ij} + \alpha_1 \ln(TFE_{it}) + \alpha_2 \ln\left(\frac{P_{jt}}{P_{it}}\right) + \alpha_3 \ln(ER_{ijt}) + \varepsilon_{ijt}$$

... augmented by an index of GVC participation:

$$\begin{aligned} \ln(M_{ijt}) = & \gamma_{ij} + \gamma_1 \ln(TFE_{it}) + \gamma_2 \ln\left(\frac{P_{jt}}{P_{it}}\right) + \gamma_3 \ln(ER_{ijt}) \\ & + \gamma_4 \ln(GVC_part_{it}) + \varepsilon_{ijt} \end{aligned}$$

- 14 countries (7 advanced, 6 emerging)
- Estimations for 1980-2012 and 1995-2012
- 2 alternative GVC integration measures:
 - Vertical specialisation index (only backward integration)
 - GVC participation (based on decomposition of gross exports)

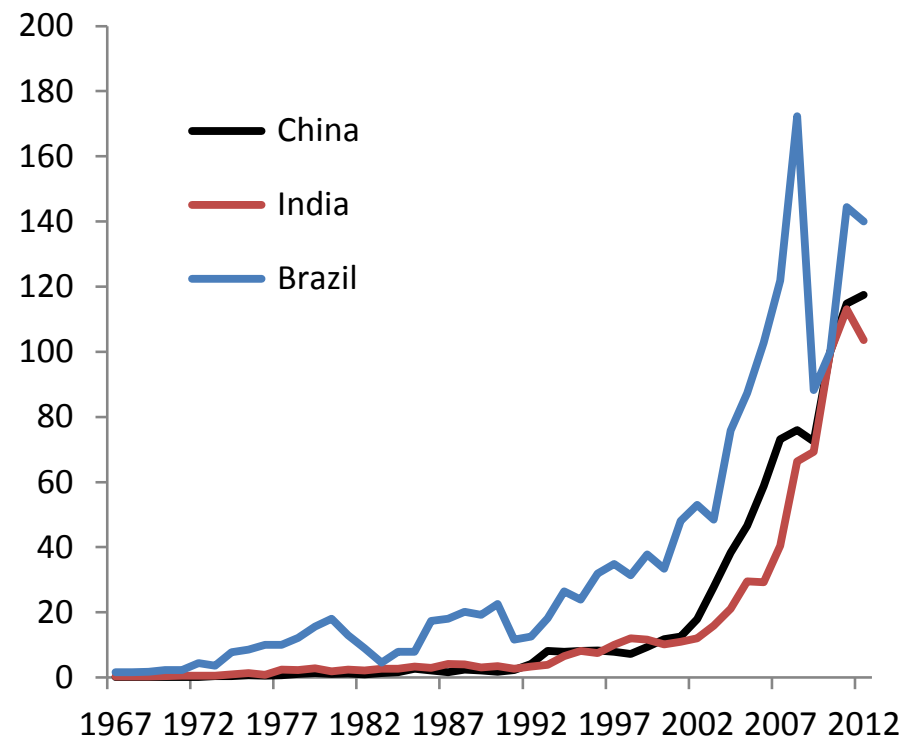
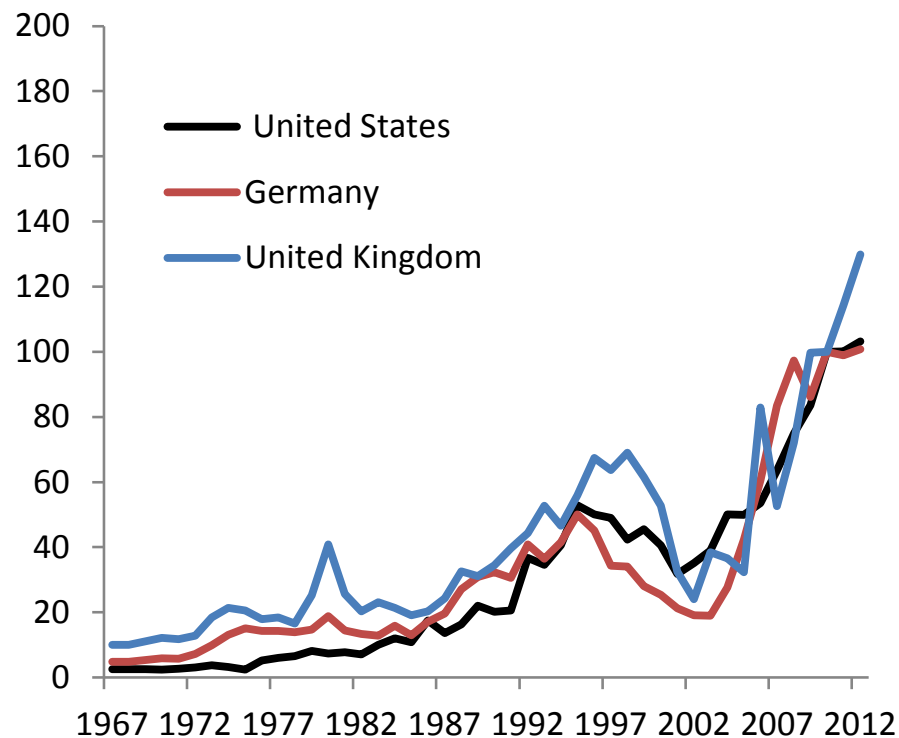
Data sources



We observe increasing vertical specialization, especially by EMEs

Vertical Specialisation Index (VSI)

2010=100



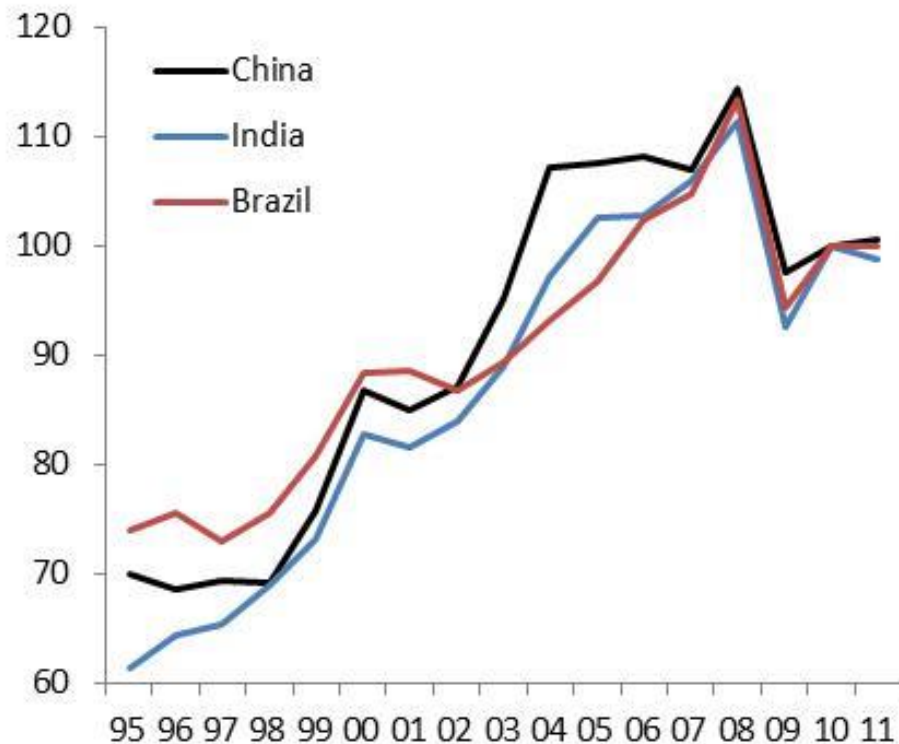
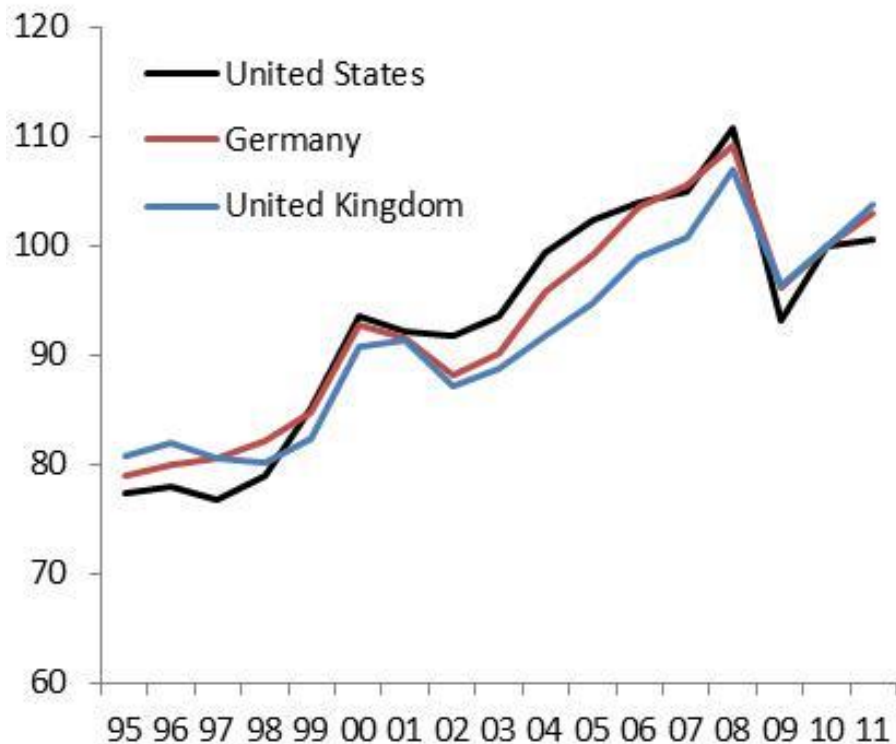
Source: update of Amador & Cabral, 2009.

Global Crisis induced a reversal in GVC participation intensity

GVC participation index

$$GVC\ Participation_{it} = VS1_{it} + FV_{ijt}$$

2010=100



Source: authors' calculations based on WIOD.

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Regression results for import values, 1995-2011

| | Advanced economies Fixed effects with AR(1) dist. | | Emerging economies Fixed effects with AR(1) dist. | |
|------------------------|---|---------|---|---------|
| Lagged dep. | | | | |
| TFE | 1.51*** | 1.41*** | 1.42*** | 1.40*** |
| <i>Long-term coef.</i> | | | | |
| Relative prices | -0.02 | -0.05* | -0.023 | -0.06 |
| <i>Long-term coef.</i> | | | | |
| ER | 0.43*** | 0.3*** | 0.40*** | 0.38*** |
| <i>Long-term coef.</i> | | | | |
| TFE*GVC_part | | 0.05*** | | 0.03*** |
| <i>Long-term coef.</i> | | | | |

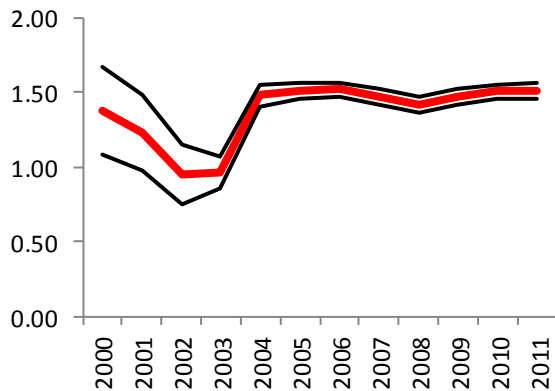
- Check for influence of prices -> deflate all variables
- Start estimation in 1980
- Estimate GVC participation separately and as interaction term

Recursive estimates, including TFE*GVC-part interaction term

Fixed effects with AR, advanced economies

recursive

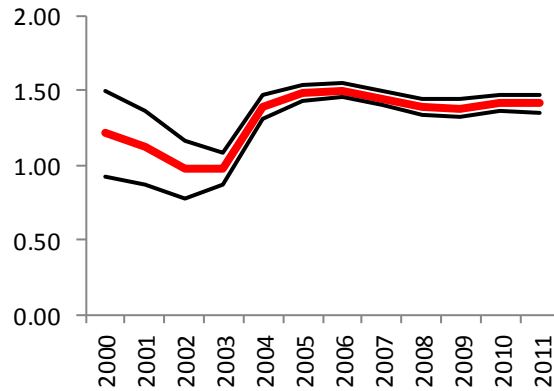
Intfe_d



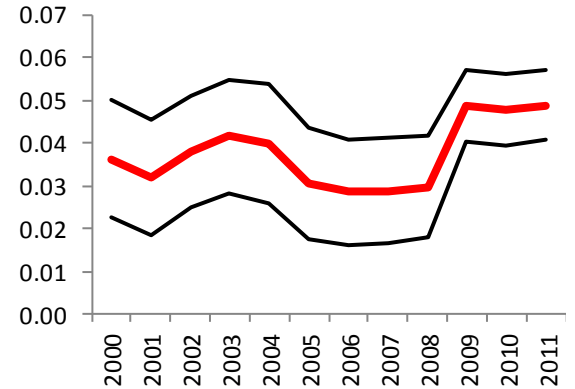
with interaction term

recursive

Intfe_d



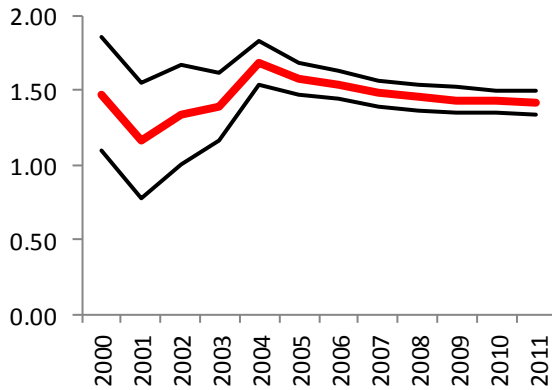
Intfe_d_part



Fixed effects with AR, emerging economies

recursive

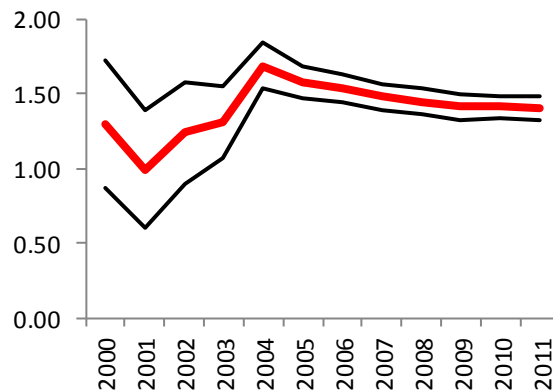
Intfe_d



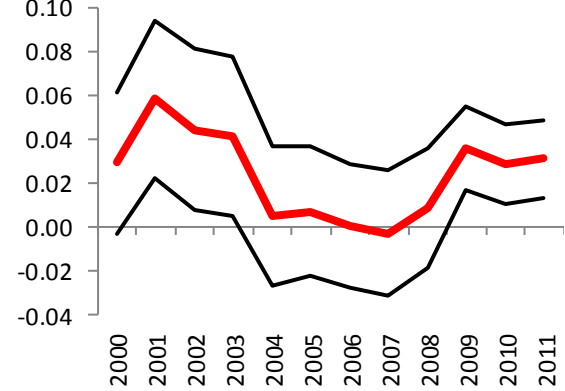
with interaction term

recursive

Intfe_d



Intfe_d_part



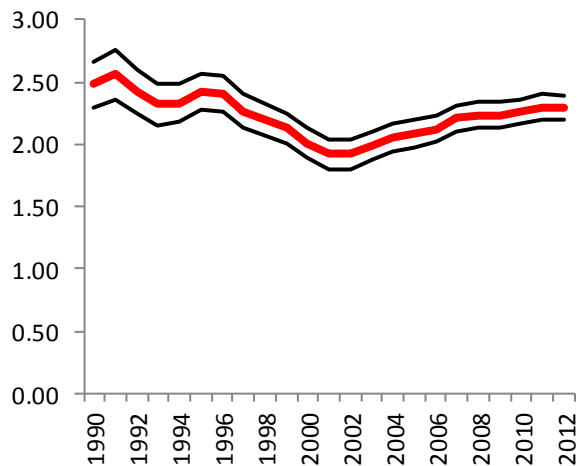
Regression results for import volumes, 1995-2011

| | Advanced economies | | | Emerging economies | | |
|---------------------------------|--------------------|----------|---------------------|--------------------|----------|---------------------|
| | 1995-2012 | | | | | |
| GDP | 2.63*** | 2.69*** | 2.62*** | 2.11*** | 1.32*** | 1.10*** |
| Rel. MP | -0.74*** | -0.73*** | -0.73*** | -0.73*** | -0.69*** | -0.67*** |
| ER | -0.063** | -0.063** | -0.064** | -0.43*** | -0.39*** | -0.36*** |
| VSI | | 0.060*** | | | 0.31*** | |
| GDP*VSI | | | 0.014*** | | | 0.069*** |
| total GDP & interact | | | 2.66 (2.65-2.67) | | | 1.33 (1.22-1.41) |
| | 1980-2012 | | | | | |
| GDP | 2.29*** | 2.08*** | 1.99*** | 2.13*** | 1.31*** | 1.04*** |
| Rel. MP | -0.84*** | -0.84*** | -0.84*** | -0.34*** | -0.31*** | -0.30*** |
| ER | 0.0028 | 0.0049 | 0.0058 | -0.21*** | -0.20*** | -0.19*** |
| VSI | | 0.085*** | | | 0.32*** | |
| GDP*VSI | | | 0.021*** | | | 0.075*** |
| total GDP & interact | | | 2.06 (2.02-2.09) | | | 1.25 (1.04-1.4) |

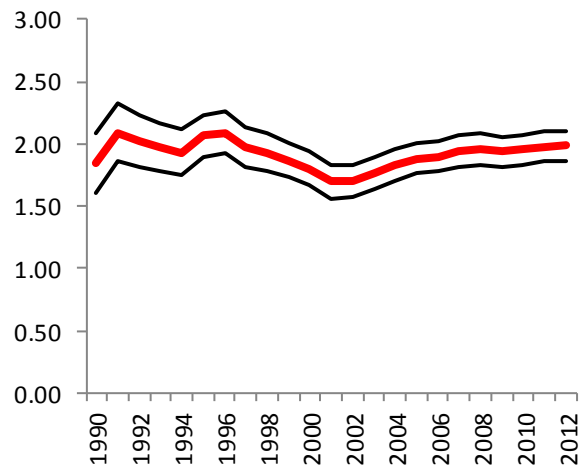
Recursive estimates, including TFE*VSI interaction

Advanced economies

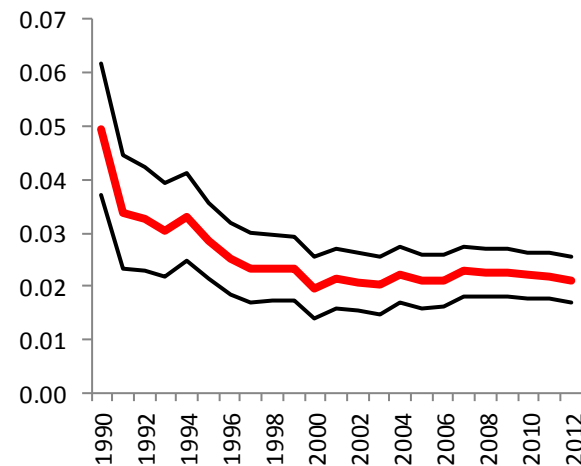
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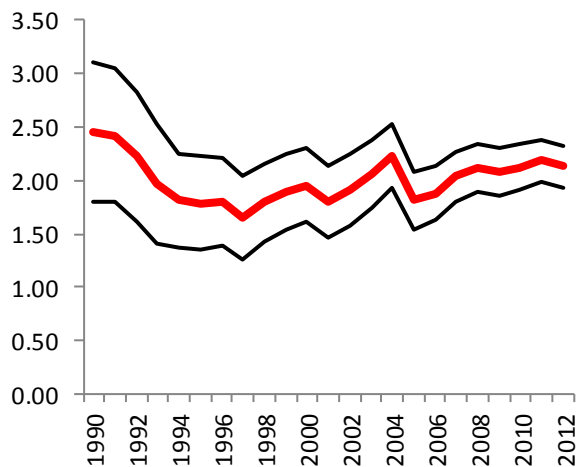


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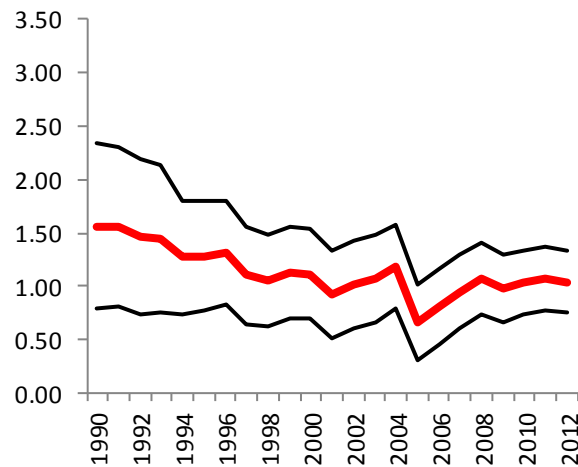


Emerging economies

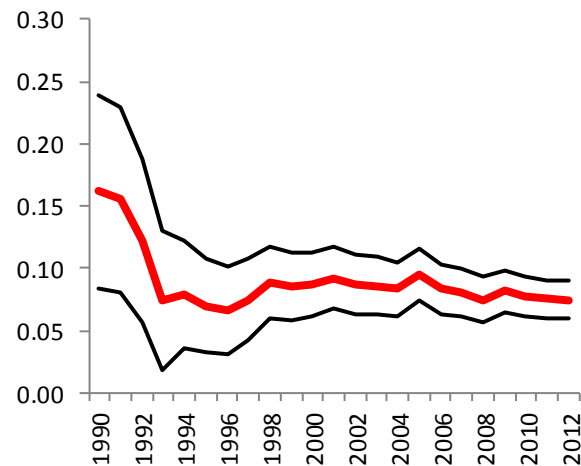
Inyer_usd_d



Inyer_usd_d



Inyer_usd_d_part



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Conclusions and way forward

- **Countries with stronger involvement in GVCs tend to import more, beyond the effect of the demand variable**
- **Omitting these variables leads to higher estimates of income elasticities**
- **Sensitivity to GVC-participation higher in EMEs**
- **Among structural factors, a deceleration in the expansion of global value chains would have a dampening effect on trade.**
- **On the agenda: more (and proper) robustness checks, proper measurement of GVC participation, allow for time-varying effect of GVC-participation**

