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Sehr geehrte Damen und Herren,

wir freuen uns, Sie über die neuesten Entwicklungen des FIW-Projekts informieren zu dürfen.

Dieses Mal mit folgendem Inhalt:

- FIW-wiiv Seminar in International Economics am 23.10. 2017
- 10. FIW-Forschungskonferenz am 9. und 10. November 2017
- Call for Papers: PRONTO Workshop

### **FIW-wiiv Seminar in International Economics am 23.10. 2017**

**Monday, 23 October 2017, 3.00 – 4.30 pm**

wiiv, Rahlgasse 3, 1060 Vienna

**Evolve to survive:**

**Firm adjustment to customs-driven administrative barriers**

**Evgenii Monastyrenko**

Paris School of Economics

The presentation is based on a paper co-authored with Cristina Daniela Herghelegiu (Paris School of Economics).

#### **Abstract**

Over the last decades, tariffs have been substantially reduced through multilateral and regional negotiations. The research and policy agendas have shifted towards less standard trade barriers. Exporters all over the world must comply with complex regulations, prepare the necessary paperwork, have their shipments inspected and be subject to lengthy customs

clearance. Uncertainty associated with the time delays induced by customs clearance and uncertainty in delivery conditions may negatively affect trade.

This paper explores the role of uncertainty in trade associated with both customs-specific time delays and delivery conditions. We employ a highly detailed dataset on the export from Russia, over the 2011-2015 period. By exploiting the customs clearance process in Russia, we identify the causal impact of customs-driven administrative barriers on the extensive and intensive margins of export flows. We show that time delays induced by customs clearance negatively affect exports, even after controlling for other potentially confounding factors. Overall, we observe significant heterogeneity in stringency of customs-related administrative barriers across customs control points at the border. We further explore the role of Incoterms, which are used as a tool to delimit the risks associated with transportation and delivery of goods. We show that the more risks are passed to the buyers, the higher the export value is. Meanwhile, in the cases where exporters take full control over export clearance, the export margins are significantly higher.

*Keywords:* Customs, Administrative barriers, Uncertainty, Export margins.

*JEL Codes:* F10, F13, F14.

**We kindly ask you to [register](#) for the event. Participation is free of charge.**

This seminar series is an activity in the framework of FIW ('Forschungsschwerpunkt Internationale Wirtschaft'), which is a project designed to build a centre of excellence in research on International Economics, funded by the Austrian Ministry of Science, Research and Economy (BMWFV).

The seminar programme is regularly updated. Please visit the [wiiw](#) or [FIW website](#) for the current version of the programme. Papers and presentation slides, as far as available, are posted on our [webpage](#) after the respective seminars.

## **10. FIW-Forschungskonferenz am 9. und 10. November 2017**

### **Save the Date: FIW Research Conference 'International Economics'**

**Date:** November 9-10, 2017 (Thursday from 9:30 a.m. to 7:00 p.m and Friday from 9:15 a.m. to 2 p.m.)

**Venue:** WU Vienna, Vienna University of Economics and Business, Welthandelsplatz 1, 1020 Wien.

### **Conference Programme Outline:**

The Research Centre International Economics - FIW invites to its 10<sup>th</sup> Research Conference 'International Economics'.

The main objective of the conference is to provide a platform for economists working in the field of 'International Economics' in Austria and its neighbouring countries to present recent research as well as to discuss current developments in trade policy.

Recent working papers from both young researchers – i.e. Ph.D. students, , young faculty members etc. – and established senior researchers will be presented during **parallel sessions** focusing on various topics from the field of 'International Economics' broadly defined.

We would like to highlight the following contributions:

9 November 2017, 5:00 p.m.: Keynote lecture

**Prof. Dennis Novy** (Warwick University): **"Who Voted for Brexit? A Comprehensive District-Level Analysis"**  
(with Sascha O. Becker and Thiemo Fetzer)

9 November 2017, 5:45 p.m.: **Policy Panel: Brexit**

#### **Participants:**

- Mag. **Elisabeth Christen**, Ph.D. (**WIFO**)
- Univ.-Prof. Mag. **Andreas Dür**, M.A. Ph.D. (**Universität Salzburg**)
- Associate Professor of Economics **Dennis Novy**, PhD (**Warwick University**)
- **Leigh Turner**, CMG (**British Embassy Vienna**), Ambassador to Austria and UK Permanent Representative to the United Nations and other International Organisations in Vienna
- Moderation: Univ.-Prof. Dr. **Fritz Breuss** (**FIW, WIFO, WU Wien**)

The full timetable will be published on Friday, 20 October 2017.

Attendance of the FIW Research Conference is free.

The conference language is English.

We kindly ask for registration at: <http://www.fiw.ac.at/index.php?id=898>

**Call for Papers: Quantifying Non-Tariff Barriers to Trade and Investment  
PRONTO Final Conference**

**Quantifying Non-Tariff Barriers  
to Trade and Investment**

## PRONTO Final Conference

Vienna Institute for International Economic Studies (wiiw)

Vienna, Austria

18-19 January 2018

Organised by:

Joseph Francois (University of Bern, WTI, and CEPR)

Ron Davies (University College Dublin)

Local organisers:

Robert Stehrer (Vienna Institute for International Economic Studies) Veronika Cervinka-Janýrová (Vienna Institute for International Economic Studies) ,Over the past fifty years, there has been significant progress in lowering tariff barriers to international trade. This has led to a growing awareness of the importance of what are termed the "new" Non-Tariff Measures (NTMs). The relevance of these new NTMs has grown with the rising importance of global sourcing and multinational enterprises. Today, with the dominance of global value chains and the increased tradability of non-tangible products, we are confronted with new and important questions about the impact of NTMs on competitiveness and productivity. To better understand these issues, we invite the submission of papers on the following topics:

- Quantifying the incidence of NTMs in goods and services
- Costs, benefits and regulatory objectives of NTMs
- Sustainability and the regulation of trade and investment
- Quantifying the social and economic impacts of NTMs
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To propose a paper for the conference, please submit abstracts of 200-250 words. The abstract should give the paper title, a short description of the research paper, including the aim of the research, main results (if already available), methodology etc. Each paper will be discussed by another participant, (you will be asked to indicate whether you are willing to act as a discussant on your reply form). If you have a draft version of the paper, please submit this with the abstract.

### How to apply

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Authors who are not CEPR members can email their submission to Amanda Vincent-Rous in the CEPR Events team at [avincentrous@cepr.org](mailto:avincentrous@cepr.org) with the subject header '2503 –PRONTO Final Conference'.

**The application deadline is 18:00 GMT on Wednesday 29 November 2017.** We aim to notify successful applicants by mid-December 2017.

Further information can be found in the attached document and at <http://www.prontonetwork.org/>

Mit freundlichen Grüßen,  
Alexander Hudetz  
FIW - Projektbüro

Es entspricht nicht unserer Philosophie Ihnen unerwünschte E-Mails zukommen zu lassen. Falls Sie keine weiteren E-Mails vom FIW erhalten möchten, schreiben Sie bitte an das [Projektbüro](#) mit dem Betreff "Abmelden".

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Das Kompetenzzentrum FIW (<http://www.fiw.ac.at/>) ist ein Projekt von WIFO, wiiw und WSR im Auftrag des BMWFW. Die Kooperationsvereinbarungen des FIW mit der Wirtschaftsuniversität Wien, der Universität Wien und der Johannes Kepler Universität Linz werden aus Hochschulraumstrukturmitteln gefördert.)

Dear Ladies and Gentlemen!

We are glad to inform you about the latest news on the FIW project.

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Kind regards

Alexander Hudetz  
FIW Project Office

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The 'center of excellence' FIW (<http://www.fiw.ac.at/>) is a project of WIFO, wiiw and WSR on behalf of the BMWFW. The FIW cooperation with the Vienna University of Economics and Business (WU), the University Vienna and the Johannes Kepler University Linz is supported by the former Federal Ministry of Science and Research (now integrated in the Federal Ministry of Science, Research and Economy).