Reminder: 15. FIW-Workshop "The Trade-Productivity Nexus in the European

Economy" am 16. März

15th FIW-Workshop

The Trade-Productivity Nexus in the European Economy

Empirical Evidence from Firm Level Data

Time: 16th of March, 2012

9:00 - 14:00

Location: Vienna Institute for International Economic Studies (wiiw)

Rahlgasse 3

Exporting firms are larger and more productive than their non-exporting peers. This is one of the robust empirical facts established by empirical studies of heterogeneous firms active in international markets. Hence, there is a clear positive relationship between exporting and productivity. These results are based mainly on country-specific studies due to the lack of comparable cross-country data. This workshop features a contribution on the cross-country dimension of the export behaviour of European firms based on a recently developed cross-country firm level data set covering seven European countries. Next to the cross-country dimension the workshop will also focus on the issue of causality between exporting and productivity. The results from both the cross-country comparison and causality-question have important policy implications. A policy panel takes up the issue of implications and discusses which types of firms should be the target of export promotion and what kind of export promotion is needed to spur growth and support the internationalization of firms.

Programme

9:00 Entrance, coffee

9:30 Opening Remarks: Manfred **Schekulin** (BMWFJ), Michael **Landesmann** and Roman **Stöllinger** (FIW, wiiw)

9:45 Session I – Lectures

Chairman: Michael Landesmann (FIW, wiiw)

- Carlo Altomonte (Bocconi University)
 Exporting and Productivity The Cross Country Dimension
- Richard Kneller (University of Nottingham)
 Exporting and Productivity The Issue of Causality
- 11:30 Coffee break
- 12:00 Session II Policy Panel

What kind of export promotion are needed to spur growth and for whom? Chairman: Manfred Schekulin (BMWFJ)

Participants:

- Norbert **Knoll** (AWS)
- Ferdinand **Schipfer** (OeKB)
- To be announced

Registration is necessary – please register until March, 15th on www.fiw.at or via email fiw-pb@fiw.at

Mit freundlichen Grüßen, Björn Rabethge FIW - Projektbüro

Es entspricht nicht unserer Philosophie Ihnen unerwünschte E-Mails zukommen zu lassen. Falls Sie keine weiteren E-Mails vom FIW erhalten möchten, schreiben Sie bitte an das <u>Projektbüro</u> mit dem Betreff "Abmelden".

FIW - Ein Kooperationsprojekt von WIFO, wiiw und WSR Im Rahmen der Internationalisierungsoffensive der Bundesregierung (BMWFJ)